



Industry Defining. Powerful Mission. Happy Customers.

Sonatype has pioneered open source software (OSS) development practices for more than a decade. Our efforts helped build the backbone for a community that will serve over 1.5 trillion OSS component downloads this year. OSS components are so prominent that 90% of the code in most modern applications is assembled from them. Since our founding, Sonatype innovations have helped developers harness all the good in open source software, without any of the risk.

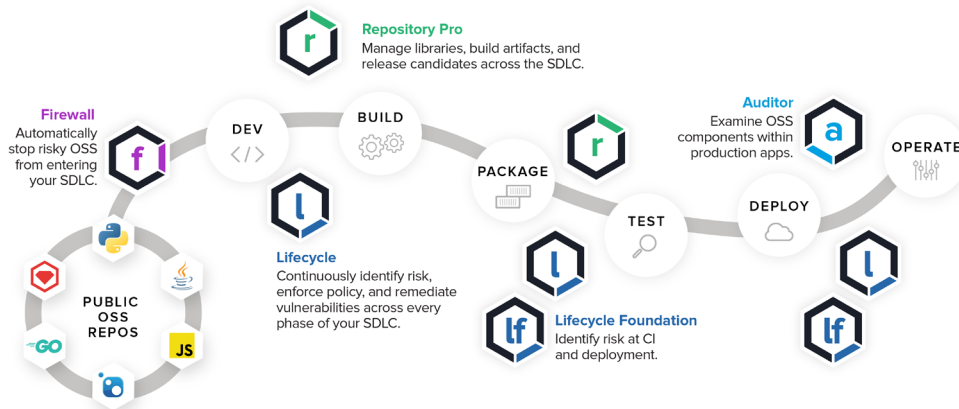
Our best-in-breed software composition analysis (SCA) and award-winning repository management solutions help more than 1,200 large enterprises — including over 60% of the Fortune 100 — and our open source tools serve millions of developers every day. Our customers experience:

- ▶ 99% reductions in time spent reviewing and approving OSS components
- ▶ 26x faster identification and remediation of OSS vulnerabilities
- ▶ 70% smaller windows of exploitability from adversary attacks on OSS components
- ▶ 20x faster searches and downloads of OSS components by developers

Our customers also benefit from happier employees — as measured by our excellent Net Promoter Scores (NPS) year after year.

Nexus: A single platform to deliver secure apps to market faster.

The Nexus Platform automatically enforces open source governance and controls risk across every phase of the SDLC. Fueled by Nexus Intelligence, which includes in-depth security, license, and quality information on more than 100M open source components across dozens of ecosystems, the platform precisely identifies open source risk and provides expert remediation guidance, empowering developers to innovate faster. Only Nexus secures your perimeter and every phase of your SDLC, including production, by continuously monitoring for new risk based on your open source policies.



It's not just about technology. People and process matter too.

Sonatype's culture is intensely devoted to each customer's success. Our customer success team helps our customers curate roll-out plans that bring the right teams together, establishes proper metrics outcomes, and sees them through to the finish. We complement these efforts with strategic industry alliances and best-in-class channel partners who provide assessments, services, and consulting to ensure successful digital transformations.

We're proud of our accomplishments. But, we're far from finished.

As a company, pushing boundaries is in our DNA, and we're investing millions of dollars to ensure our products and services help make every one of our customer's businesses more competitive than ever.

Sonatype is well-recognized as a leader in our industry.



Technology **Fast 500**
2019 NORTH AMERICA
Deloitte



The way we build software has changed forever.

90%

of the components in most modern applications are open source

1.5 trillion

OSS download requests expected in 2020

21,448

new open source releases per day

1,200+ large enterprises accelerate innovation with Nexus and experience:

20x faster

searches and downloads of OSS components by developers

99% reduction

in time spent reviewing and approving OSS components

26x faster

identification and remediation of OSS vulnerabilities

70% smaller

windows of exploitability from adversary attacks on OSS components